# Importance of Central and Eastern European participation in IMI2 projects

#### Zoltán Kaló

Professor of Health Economics

IMI Scientific Committee member





### Disclosure statement

The views and opinions expressed herein are those of the author and do not necessarily reflect the views of any organizations represented by the author

# FP7/H2020 health research grants per 100,000 inhabitants between 2007 and 2016 (in EUR)

Country	Research grants per 100,000 pop	
Netherlands	4,074,757	
Sweden	3,352,475	
Denmark	3,257,336	
Ireland	2,782,080	
Belgium	2,450,295	
Finland	2,223,829	
United Kingdom	1,824,941	
Austria	1,794,676	
Luxembourg	1,500,282	
Estonia	1,236,893	
Germany	1,227,201	
France	1,004,105	
Spain	791,564	
Italy	787,988	

Country	Research grants per		
Country	100,000 pop		
Cyprus	776,587		
Slovenia	762,467		
Greece	714,193		
Portugal	427,556		
Hungary	367,203		
Croatia	308,180		
Latvia	232,236		
Czech Republic	221,762		
Lithuania	152,247		
Malta	113,927		
Slovakia	103,966		
Poland	95,492		
Bulgaria	62,414		
Romania	54,627		

## FP7/H2020 health research grants between 2007 and 2016 Overview of descriptive statistical calculations for EU-15 and EU-13 countries

	EU-15	EU-13
Total grant amount	5,631 million € (96.9%)	178 million € (3.1%)
Number of participants	3,259 (89.0%)	401 (11.0%)
Number of coordinations	1,446 (97.9%)	31 (2.1%)
Number of participations	10,408 (92.9%)	793 (7.1%)
Average participation per beneficiary between 2007-2016	3.6	2.1
Average grant amount per beneficiary	475,048 EUR	217,031 EUR
Average grant amount for first participation in the period	386,064 EUR	212,913 EUR
Average grant amount for subsequent participation in the period	508,788 EUR	220,934 EUR
Average grant amount for the beneficiaries with >10 collaborations	608,303 EUR	-

#### Common problems of applied health care research in CEE

- Limited access to international research funds
- Limited availability of local research funds
- If local funds are available
  - milestone payments are usually not outcome based
  - lack of commercially meaningful success criteria
  - return of investment: poor track records
- Main objective in many research centers: publication
- Often limited originality → patentability
- Limited interest / knowledge about commercialization and business planning (e.g. NPV calculation, strategic pricing)
- Separation of public research centers from universities
  - duplication of infrastructure
  - low economies of scale and scope
  - no PhD programs in research centers → recruitment young talents from universities is not straightforward
- Brain drain from successful research centers in Western European countries



### Our personal story



- 2007: Plans to build a joint educational and research center at a prestigious Hungarian university
- 2008: University faculty leaders could not accommodate the research team  $\rightarrow$  separation of education (international postgraduate program) and research (private research institute)
- 2008 2012: Initial period at Syreon Research Institute
  - consultancy & adaptation of international models sponsored by pharma
  - limited budget for original research
- 2013: Strategic decisions
  - only original research, limited room for consultancy
  - no local projects for pharmaceutical companies → international evidence synthesis, economic models, value dossier
  - focus on public international research funds (FP7 / H2020 / IMI / USAID, etc)

## EU funded projects of Syneon Research Institute



Status	Project acronym	Funded under	Duration (Y/M)	Theme	Syreon budget	Overall budget
Closed	EQUIPT	FP7	2013/10- 2016/09	Return on investment of smoking cessation programs	240 936 €	2 592 351 €
Ongoing	SELFIE	H2020	2015/09- 2019/08	Sustainable integrated care models for multi- morbidity	429 238 €	5 472 447 €
Ongoing	EU-TOPIA	H2020	2015/09- 2020/08	Improved screening for breast, cervical and colorectal cancer	253 250 €	2 995 683 €
Ongoing	COMED	H2020	2018/01- 2020/12	Cost and outcome analysis of medical technologies	331 000 €	3 017 025 €
Ongoing	HEcoPerMed	H2020	2019/01- 2021/12	Healthcare- and economic models of Personalised Medicine	225 000 €	1 998 438 €
Ongoing	VITAL	IMI2	2019/01- 2023/12	Vaccines and Infectious diseases in the ageing populations	230 976 €	6 390 690 €
Ongoing	НТх	H2020	2019/01- 2023/12	Next Generation Health Technology Assessment to support patient-centred, societally oriented, real-time decision-making	676 913 €	9 640 775 €

## My contribution to IMI2

#### **IMI** Governance

Governing Board (EC + EFPIA)

Overall strategic orientation & operations

Associated Partners

States
Representatives
Group
Consultation, opinions



Scientific Committee
Advice on scientific
issues

Stakeholder
Forum
Input, Information
& feedback

Strategic
Governing Groups
Identify specific
priority areas

IMI Executive Director | Day-to-day management IMI Programme Office | Day-to-day implementation



### **Consultation process**

#### (SC - Scientific Committee; SRG - State Representatives Group)

Scientific Priorities

- SC early input in Strategic Governing Groups on priorities
- SC formal consultation on the Scientific Priorities as part of the Annual Working Plan (AWP)
- SRG formal consultation on the AWP

Call topics and rules

- SC Early input on Call topics during SGGs discussion; participation in consultative workshops
- SRG consultative workshops: Chair and/or proposed experts
- SRG/SC formal consultation on amended AWP

Projects

- SC participation to review meetings
- SRG/SC regular reporting on implementation and achievements



# IMI research grants Overview of participants

	Participants	EU member state	EU15	EU13
Participants	600	529 (100%)	512 (96.8%)	18 (3.2%)
Participations	1318	1175 (100%)	1154 (98.2)	21 (1.8%)

# Importance of Central and Eastern European participation in IMI2 projects

- IMI Governing Board and Scientific Committee are keen on increasing participation from Central and Eastern European countries
- Potential benefits
  - Improved equity in access to research funds
  - Reduced inequity in health
  - Taking into account heterogeneity in patient populations and unmet medical need in pharmaceutical R&D
  - Improved patient access to medical innovation in lower income EU member states

# Rationale of Central and Eastern European participation in IMI2 projects

- Compared to H2020 calls: more difficult to build a consortium, but fairly high success rate
- Collaboration with distinguished public and private research centers
  - international network for future collaboration
  - opportunity to publish with top international researchers
  - know-how on writing successful research proposals
  - increased scientific credibility
- Collaboration with distinguished industrial partners
  - know-how on business planning
  - improved chances for commercialization

### How to get into H2020 and IMI projects?

- Familiarity with IMI2 calls
  - Registration to be a reviewer of applications
  - Regular visit to IMI2 website
- Finding the right consortium partners
  - networking at IMI2 forums
  - contacting previous winners
- Proposal writing
  - reflection to each point in the call text
  - pay attention to seemingly unnecessary details (e.g. risk management plan)
- After the first successful application, the second is easier

### Thank you for your attention