

PROBIS HIGHLIGHTS

Partners: a consortium of **10 European partners**

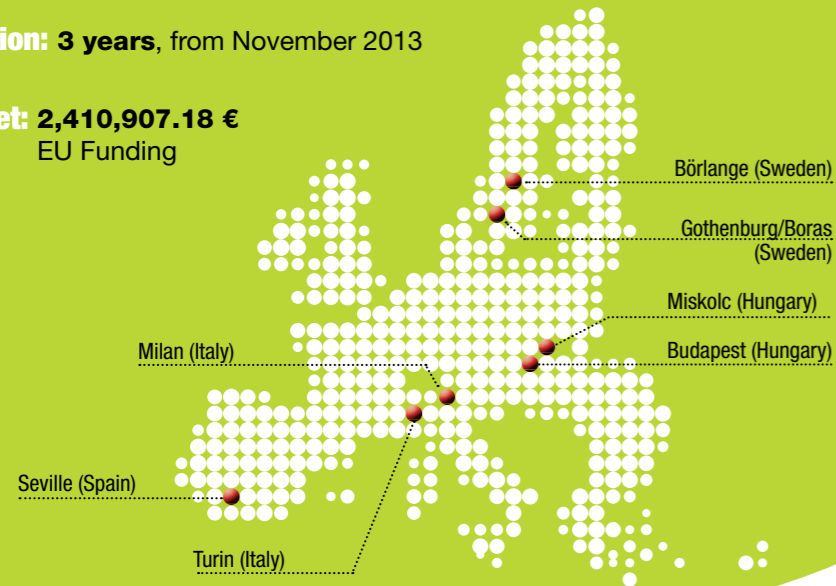
Project leader: Environment Park SpA – Science and Technology Park for the Environment

Participants:

- City of Turin (Italy)
- Andalusian Energy Agency, Seville (Spain)
- Andalusian Institute of Technology, Seville (Spain)
- The European House Ambrosetti company, Milan (Italy)
- Lombardy Region, Milan (Italy)
- SP Technical Research Institute (Sweden)
- Borlänge Kommun (Sweden)
- National Innovation Office of Budapest (Hungary)
- Miskolc Holding Local Government Asset Management Plc (Hungary)

Duration: **3 years**, from November 2013

Budget: **2,410,907.18 €**
EU Funding



PROCUREMENT OF BUILDING INNOVATION SOLUTIONS

PROBIS. European Commission Programme # 65/G/ENT/CIP/13/N02C021



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INTRODUCING PROBIS



The European project **PROBIS** is financed by the European Union in the framework of the Competitiveness and Innovation Framework Programme under Call 65/G/ENT/CIP/13/N02C021. The general objective of the project is to promote bidding through innovative solutions aimed at increasing energy efficiency and sustainability of European public buildings.

In this way, the project intends to break the following barriers:

- ▶ Lack of knowledge and expertise in contracting authorities.
- ▶ Lack of (or wrong) incentives for contracting authorities.
- ▶ Lack of coordination of the procurement strategies and policy priorities, as the public procurement on numerous occasions is from a legal and administrative point of view, and not linked to objectives and political strategies.
- ▶ Fragmentation of demand and lack of critical mass.
- ▶ Difficulties to involve innovative SMEs in the processes of public procurement.

MAIN EXPECTED RESULTS

- ▶ Position the partners as “intelligent customers”.
- ▶ Identify and address any barriers of procuring innovation, specially in specification and contracting.
- ▶ Build capability and competence across partners through the process of procuring innovation, covering in particular on market engagement, specification development, approaches to evaluation of innovation in selection and evaluation of tenders, managing risk and insurance requirements related to innovation.
- ▶ Completion and monitoring of at least four procurement actions.
- ▶ Deliver new innovations.
- ▶ Disseminate findings and outcomes widely across Europe to encourage and enable other public authorities to undertake public procurement of innovation.



...solutions applicable to the sustainable construction that involves a high level of innovation...

MAIN ACTIVITIES

- ▶ Identification of common functional and performance needs, based on pilots. A market dialogue will be made, supporting the fair and open participation of industries and SMEs in suggesting innovative solutions for building energy and environmental renovation.
- ▶ Tender functional and performance specification and award criteria will be developed and in WP5 a legal review on PPI and elaboration of PPI tender rules, **contract schemes and documentation** will be made.
- ▶ Coordinated or joint tender will be launched and awarded, and **innovative solutions** implemented in the 4 pilots with monitoring of results. Beside these actions EU construction procurers will be involved in a Construction buyer network to involve them in PROBIS activity, provide training, and invite other procurers to start their own PPI based on PROBIS outcomes.
- ▶ During the project, **PPI Guidelines and recommendations** will be developed to be widely disseminated at EU and local level.



...environmental protection, social responsibility, innovation, climate change, employment, public health...

TARGET GROUPS

- ▶ **Procurers:** the involvement of this group is essential to the success of the project as they are the ones responsible for designing and managing the procurement process.
- ▶ **Specifiers:** in many public authorities the specification of building solutions will be prepared by technical experts outside of the procurement function.
- ▶ **Decision Makers:** this group will provide the enablers for the public procurement of innovation and will also sanction the final purchase of the innovative outcome.
- ▶ **Suppliers:** supply side actors will respond to the procurement requirements of public authorities, proposing the combination of technology, financing and services.